

## **VITED STATES** D EXCHANGE COMMISSION

Washington, D.C. 20549

ANNUAL AUDITED REPORT

**FORM X-17A-5** 

**PART III** 

OMB APPROVAL

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**8-** 48788

## **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

VETIA, INC.  ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  466 SOUTHERN BOULEVARD  (No. and Street)  CHATHAM  NJ  10	MM/DD/YY  OFFICIAL USE ONLY  FIRM ID. NO.
NAME OF BROKER-DEALER:  VETIA, ING.  ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  466 SOUTHERN BOULEVARD  (No. and Street)  CHATHAM  NJ	
VETIA, INC.  ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  466 SOUTHERN BOULEVARD  (No. and Street)  CHATHAM  NJ	
VETIA, INC.  ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  466 SOUTHERN BOULEVARD  (No. and Street)  CHATHAM  NJ	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  466 SOUTHERN BOULEVARD  (No. and Street)  CHATHAM  NJ  10	FIRM ID. NO.
CHATHAM NJ	
CHATHAM NJ 50	
(City) (State) (Zi	79285 555 5
	p Code)
NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REF	PORT
VINCENT TETI (973)	301-0930
(Area Co	de Telephone No.)
B. ACCOUNTANT IDENTIFICATION	
INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*	
CONROY, SMITH & CO.	
(Name — if individual, state last, first, middle name)	
385 PROSPECT AVENUE HACKENSACK NJ	07601
(Address) (City) (State)	Zip Code)
CHECK ONE:	
☐ Certified Public Accountant ☐ Public Accountant	PROCESSE
☐ Accountant not resident in United States or any of its possessions.	P APR 0 4 2002
FOR OFFICIAL USE ONLY	THOMSON
	FINANCIAL

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



## **OATH OR AFFIRMATION**

ĭ	Vincent Teti, swear (or affirm) that, to the
best o	of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
	Vetia, Inc, as of
	December 31, 19 2001, are true and correct. I further swear (or affirm) that neither the company
	ny partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of tomer, except as follows:
	Signature (
	President
))	Cary Elizabeth antines
NOT	RY ELIZABETH ANTUNES ARY PUBLIC OF NEW JERSEY nmission Expires 3/27/2006
	report** contains (check all applicable boxes):
	(a) Facing page. (b) Statement of Financial Condition.
	(c) Statement of Income (Loss).
	(d) Statement of Changes in Financial Condition. CASH FLOWS
	(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.  (g) Computation of Net Capital
	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
☑ (	(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
_	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-
₩ (	solidation. (1) An Oath or Affirmation.
	(m) A copy of the SIPC Supplemental Report.
	(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
**F0	er conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



certified public accountants

#### INDEPENDENT AUDITORS' REPORT

Board of Directors Vetia, Inc.

We have audited the accompanying statement of financial condition of Vetia, Inc. as of December 31, 2001, and the related statements of income, changes in stockholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Vetia, Inc. as of December 31, 2001, and the results of its operations, changes in stockholder's equity, and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in supplementary schedules I, II, III and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Certified Public Accountants

January 21, 2002 Hackensack, NJ

## STATEMENT OF FINANCIAL CONDITION

## AS OF DECEMBER 31, 2001

## **ASSETS**

Cash and cash equivalents Fees receivable Furniture, fixtures and equipment, net Other assets	34,401 $75,000$ $2,115$ $3,525$
Total assets	<u>\$115,041</u>
LIABILITIES AND STOCKHOLDER'S EQUITY	
Accounts payable and accrued expenses	<u>\$ 32,451</u>
	<u>\$ 32,451</u>
Stockholder's equity: Capital stock, no par, 1,000 shares authorized, 100 shares issued and	
outstanding Additional paid-in-capital Retained earnings	\$ 500 31,433 _50,657
	\$ 82,590
Total liabilities and stockholder's equity	\$115,041

## STATEMENT OF INCOME

## FOR THE YEAR ENDED DECEMBER 31, 2001

## **Revenues:**

Fees Interest	\$800,822
	<u>\$808,633</u>
Expenses:	
Employee compensation and benefits	\$655,505
Communications	6,136
Occupancy	25,298
Taxes, other than income	337
Other operating expenses	116,778
	<u>\$804,054</u>
Net income	<u>\$ 4,579</u>

The accompanying notes are an integral part of these statements.

## STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY

## FOR THE YEAR ENDED DECEMBER 31, 2001

	Capital <u>Stock</u>	Paid-in <u>Capital</u>	Retained Earnings	<u>Total</u>
Balance, January 1, 2001	\$500	\$31,433	\$46,078	\$78,011
Net income			4,579	4,579
Balance, December 31, 2001	<u>\$500</u>	<u>\$31,433</u>	<u>\$50,657</u>	<u>\$82,590</u>

## STATEMENT OF CASH FLOWS

## FOR THE YEAR ENDED DECEMBER 31, 2001

## **Cash Flows From Operating Activities**

Net income	\$ 4,579
Adjustments to reconcile net income	
to net cash used by operating	
activities:	
Depreciation	4,229
Changes in assets and liabilities:	
Increase in fees receivable	(23,293)
Increase in accounts payable	<u> 1,500</u>
Net cash (used) by operating activities	( <u>\$12,985</u> )
Net decrease in cash and cash equivalents	(\$12,985)
Cash and cash equivalents, January 1	47,386
Cash and cash equivalents, December 31	<u>\$34,401</u>

Supplemental cash flow information: Income taxes paid during the year ended December 31, 2001 amounted to \$337.

The accompanying notes are an integral part of these statements.

#### NOTES TO FINANCIAL STATEMENTS

#### Note 1. Summary of Significant Accounting Policies

#### Principal Business Activities

Vetia, Inc. (The "Company") is a broker-dealer in securities registered with the Securities and Exchange Commission (the "SEC") and is a member of the National Association of Securities Dealers, Inc.

The Company was formed for the purpose of acting as a broker in connection with introducing institutional and accredited investors to persons or entities seeking to raise capital from such prospective investors.

#### Income Taxes

The Company has elected S corporation status for federal and state income tax purposes, whereby the corporate income or loss is reported on the personal return of the shareholder. Provision has been made for a reduced state tax which is also imposed on the income of the company.

#### Furniture and Equipment

Furniture and equipment are stated at cost. Depreciation is provided over the estimated useful lives of the assets using the straight-line method.

#### Cash Equivalents

For purposes of the statement of cash flows, the company considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### Note 2. Furniture and Equipment

As of December 31, 2001 furniture and equipment consists of:

Furniture and equipment

\$32,622

Accumulated depreciation

(30,507)

\$ 2,115

Depreciation expense amounted to \$4,229 for the year ended December 31, 2001.

#### Note 3. Defined Contribution Plan

The Company has a defined contribution plan that covers all eligible employees. Contributions to the plan are made at the company's discretion. Contributions to the plan amounted to \$25,500 for the year ended December 31, 2001.

#### Note 4. Net Capital Requirements

As a broker-dealer, the Company is subject to the SEC's uniform net capital rule 15c3-1. The rule requires that the Company maintain minimum net capital, as defined, of the greater of \$5,000 or 6-2/3% of aggregate indebtedness, as defined. Net capital and aggregate indebtedness change from day to day, but as of December 31, 2001, the company had net capital of \$27,250 which was \$22,450 in excess of its required net capital. The company's net capital ratio was 1.18 to 1.

## SUPPLEMENTARY INFORMATION PURSUANT TO RULE 17a-5 OF THE SECURITIES EXCHANGE ACT OF 1934

AS OF DECEMBER 31, 2001

## SCHEDULE OF COMPUTATION OF NET CAPITAL UNDER SECURITIES AND EXCHANGE COMMISSION RULE 15c3-1

## AS OF DECEMBER 31, 2001

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Total stockholder's equity		<u>\$82,590</u>
Total stockholder's equity qualified for net capital		\$82,590
Add back: Discretionary liability		25,500
Deduction and/or charges: Non-allowable assets: Fees receivable Furniture and equipment Deposits	\$75,000 2,115 <u>3,525</u>	80,640
Net capital		<u>\$27,450</u>
Computation of Basic Net Capital Requirement  Minimum net capital required (6-2/3% of		
aggregate indebtedness)		\$ 2,164
Minimum dollar net capital required		<u>\$ 5,000</u>
Excess net capital		<u>\$22,450</u>
Computation of Aggregate Indebtedness		
Total A.I. liabilities		<u>\$32,451</u>
Percent of aggregate indebtedness to net capital		118.2

## Reconciliation of Computation of Net Capital <u>Under Securities and Exchange Rule 15c3-1</u>

There are no material differences between the computation presented above and the firms X-17a(5) Part II(A) filing.

## SCHEDULE OF COMPUTATION OF RESERVE REQUIREMENTS UNDER EXHIBIT A OF SECURITIES AND EXCHANGE COMMISSION RULE 15c3-3

### AS OF DECEMBER 31, 2001

The company does not effect transactions for anyone defined as a customer under Rule 15c3-3. Accordingly, there are no items to report under the requirements of this rule.

# SCHEDULE RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER SECURITIES AND EXCHANGE COMMISSION RULE 15c3-3

### AS OF DECEMBER 31, 2001

The company does not effect transactions for anyone as a customer under Rule 15c3-3. Accordingly, there are no items to report under the requirements of this rule.



certified public accountants

Board of Directors Vetia, Inc.

We have audited the financial statements of Vetia, Inc. for the year ended December 31, 2001, and have issued our report thereon dated January 24, 2002. As part of audit, we made a study and evaluation of the Company's system of internal accounting control (which includes the procedures for safeguarding securities) to the extent we considered necessary to evaluate the system as required by generally accepted auditing standards. The purpose of our study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing, and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) of the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examination, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statement in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

Our study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, we do not express an opinion on the system of internal accounting control of Vetia, Inc. taken as a whole. However, our study and evaluation disclosed no condition that we believe to be a material weakness.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and the practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate as of December 31, 2001, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange commission, the National Association of Securities Dealers and other regulatory agencies which rely on Rule 17a-5 under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Conroy, Smith & Co.

## FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

**DECEMBER 31, 2001**